| 2005                            |                       |                 | Berkshire                    |               |                       | Bristol                   |               |                    | Dukes                       |                     |               | Essex          |               |                     |                |
|---------------------------------|-----------------------|-----------------|------------------------------|---------------|-----------------------|---------------------------|---------------|--------------------|-----------------------------|---------------------|---------------|----------------|---------------|---------------------|----------------|
| Members                         | Without               | With Limited    | With Unlimited               | Without       | With Limited          | With Unlimited            | Without       | With Limited       | With Unlimited              | Without             | With Limited  | With Unlimited | Without       | With Limited        | With Unlimited |
| Year End                        | Drug Coverage         | Drug Coverage   | Drug Coverage                | Drug Coverage | Drug Coverage         | Drug Coverage             | Drug Coverage | Drug Coverage      | Drug Coverage               | Drug Coverage       | Drug Coverage | Drug Coverage  | Drug Coverage | Drug Coverage       | Drug Coverage  |
| A. GROUP                        | 1                     | 0               | 8                            | 0             | 0                     | 1                         | 2             | 0                  | 9                           | 0                   | 0             | 0              | 1             | 0                   | 10             |
| B. Individual                   |                       |                 |                              |               |                       |                           |               |                    |                             |                     |               |                |               |                     |                |
| 1. Pre-Stand.                   | 0                     | 0               | 0                            | 0             | 0                     | 0                         | 1             | 0                  | 0                           | 0                   | 0             | 0              | 0             | 0                   | 1              |
| 2. Stand.                       | 2                     | 1               | 1                            | 0             | 1                     | 2                         | 0             | 1                  | 2                           | 0                   | 1             | 0              | 1             | 0                   | 6              |
| 3. Post 12/31/94                |                       |                 |                              |               |                       |                           |               |                    |                             |                     |               |                |               |                     |                |
| a. Core                         | 21                    | 0               | 17                           | 8             | 0                     | 6                         | 36            | 0                  | 41                          | 1                   | 0             | 0              | 29            | 0                   | 34             |
| b. Med Sup 1                    | 154                   | 0               | 0                            | 78            | 0                     | 0                         | 396           | 0                  | 0                           | 6                   | 0             | 0              | 329           | 0                   | 0              |
| c. Med Sup 2                    | 0                     | 0               | 127                          | 0             | 0                     | 26                        | 0             | 0                  | 155                         | 0                   | 0             | 4              | 0             | 0                   | 194            |
| INDIVIDUAL SUBTOTAL:            | 177                   | 1               | 145                          | 86            | 1                     | 34                        | 433           | 1                  | 198                         | 7                   | 1             | 4              | 359           | 0                   | 235            |
| TOTAL:                          | 178                   | 1               | 153                          |               | 1                     | 35                        | 435           | 1                  | 207                         | 7                   | 1             | 4              | 360           | 0                   | 245            |
|                                 |                       |                 |                              | 2             |                       | 122                       | 2             |                    | 643                         | į.                  |               | 12             | 2             |                     | 605            |
| 2005                            |                       | Franklin        |                              | Hampden       |                       |                           | Hampshire     |                    |                             | Middlesex           |               |                | Nantucket     |                     |                |
| Members                         | Without               | With Limited    | With Unlimited               | Without       | With Limited          | With Unlimited            | Without       | With Limited       | With Unlimited              | Without             | With Limited  | With Unlimited | Without       | With Limited        | With Unlimited |
| Year End                        | Drug Coverage         | Drug Coverage   | Drug Coverage                | Drug Coverage | Drug Coverage         | Drug Coverage             | Drug Coverage | Drug Coverage      | Drug Coverage               | Drug Coverage       | Drug Coverage | Drug Coverage  | Drug Coverage | Drug Coverage       | Drug Coverage  |
| A. GROUP                        | 0                     | 0               | 2                            | 0             | 0                     | 4                         | 0             | 0                  | 2                           | 7                   | 1             | 18             | 0             | 0                   | 0              |
| B. Individual                   |                       |                 |                              |               |                       |                           |               |                    |                             |                     |               |                |               |                     |                |
| <ol> <li>Pre-Stand.</li> </ol>  | 0                     | 0               | 0                            | 0             | 0                     | 0                         | 0             | 0                  | 0                           | 1                   | 0             | 0              | 0             | 0                   | 0              |
| 2. Stand.                       | 0                     | 0               | 0                            | 1             | 3                     | 1                         | 0             | 2                  | 0                           | 5                   | 3             | 17             | 1             | 0                   | 0              |
| 3. Post 12/31/94                |                       |                 |                              |               |                       |                           |               |                    |                             |                     |               |                |               |                     |                |
| a. Core                         | 8                     | 0               | 2                            | 11            | 0                     | 10                        | 7             | 0                  | 7                           | 59                  | 0             | 55             | 0             | 0                   | 0              |
| b. Med Sup 1                    | 23                    | 0               | 0                            | 167           | 0                     | 0                         | 55            |                    | 0                           | 518                 | 0             | 0              | 3             | 0                   | 0              |
| c. Med Sup 2                    | 0                     | 0               | 17                           |               | 0                     | 113                       | 0             |                    | 35                          | 0                   | 0             | 399            | 0             | 0                   | 3              |
| INDIVIDUAL SUBTOTAL:            | 31                    |                 |                              |               | 3                     | 124                       | 62            |                    | 42                          | 583                 | 3             | 471            | 4             | 0                   | 3              |
| TOTAL:                          | 31                    | 0               |                              |               | 3                     | 128                       | 62            | 2                  | 44                          | 590                 | 4             | 489            | 4             | 0                   | 3              |
|                                 |                       |                 | 52                           |               |                       | 310                       |               |                    | 108                         |                     |               | 1,083          | 1,083         |                     | 7              |
| 2005                            | Norfolk               |                 | Plymouth                     |               |                       | Suffolk                   |               |                    | Worcester                   |                     |               |                |               | lassachusetts Total |                |
| Members                         | Without               | With Limited    | With Unlimited               | Without       | With Limited          | With Unlimited            | Without       | With Limited       | With Unlimited              | Without             | With Limited  | With Unlimited | Without       | With Limited        | With Unlimited |
| Year End                        | Drug Coverage         | Drug Coverage   | Drug Coverage                | Drug Coverage | Drug Coverage         | Drug Coverage             | Drug Coverage | Drug Coverage      | Drug Coverage               | Drug Coverage       | Drug Coverage | Drug Coverage  | Drug Coverage | Drug Coverage       | Drug Coverage  |
| A. GROUP                        | 8                     | 1               | 14                           | 4             | 2                     | 22                        | 3             | 2                  | 5                           | 2                   | 1             | 7              | 28            | 7                   | 102            |
| B. Individual                   |                       | -               | _                            | _             | _                     | _                         | _             | -                  |                             | -                   | _             |                | _             | _                   |                |
| 1. Pre-Stand.                   | 0                     | 0               | 0                            | 0             | 0                     | 0                         | 0             | 0                  | 0                           | 0                   | 0             | 0              | 2             | 0                   | 1              |
| 2. Stand.                       | 2                     | 3               | 4                            | 1             | 2                     | 1                         | 1             | 0                  | 5                           | 1                   | 0             | 1              | 15            | 17                  | 40             |
| 3. Post 12/31/94                |                       | _               |                              |               | _                     |                           |               | _                  |                             |                     | _             |                |               | _                   |                |
| a. Core                         | 22                    | 0               | 21                           | 23            | 0                     | 22                        | 17            | 0                  | 21                          | 14                  | 0             | 22             | 256           | 0                   | 258            |
| b. Med Sup 1                    | 262                   | 0               | 0                            | 243           | 0                     | 0                         | 171           | 0                  | 0                           | 138                 | 0             | 0              | 2,543         | 0                   | 0              |
| c. Med Sup 2                    | 0                     | 0               | 203                          |               | 0                     | 134                       | 0             |                    | 166                         | 0                   | 0             | 135            |               | 0                   | 1,711          |
| INDIVIDUAL SUBTOTAL:            | 286                   | 3               | 228                          |               | 2                     | 157                       | 189           |                    | 192                         | 153                 | 0             | 158            |               | 17                  |                |
| TOTAL:                          | 294                   | 4               | 272                          |               | 4                     | 179                       | 192           | 2                  | 197                         | 155                 | 1             | 165            | ,-            | 24                  | 2,112<br>4,980 |
| * Blue Cross and Blue Shield of | f Massachusetts, Inc. | ("BCBSMA") bega | 540<br>n offering an alterna |               | s rider with its Medi | 454<br>care Supplement Co |               | he Medex Core Plus | 391<br>Rider offers prescri | ption drug benefits |               | 321            |               |                     |                |

<sup>\*</sup> Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA") began offering an alternate innovative benefits rider with its Medicare Supplement Core Policy in 2004. The Medex Core Plus Rider offers prescription drug benefits with an unlimited generic drug coverage but with a \$150 limit on brand name drugs per calendar quarter.

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